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## 5. The principal subdivisions of VEB INEX and their chiefs are:

- |                             |                   |  |
|-----------------------------|-------------------|--|
| a. Plant director           | Heinz Jaffke      |  |
| (1) Planning Section        | Jensch (fnu)      |  |
| b. Technical director       | Neumann (fnu)     |  |
| (1) Production director     | Franz Pech        |  |
| (2) Translation Section     | Dierks (fnu)      |  |
|                             | Schroeder (fnu)   |  |
|                             | Heidenreich (fnu) |  |
| c. Commercial director      | Curt Schulze      |  |
| (1) Export fulfillment      | Heinz Pagel       |  |
| (Exportrealisierung)        |                   |  |
| (2) Internal Administration | Schlenkrich (fnu) |  |
| (3) Bookkeeping             | Hentschel (fnu)   |  |
| d. (1) Labor Department     | Theodor Naujocks  |  |
| (Abteilung Arbeit)          |                   |  |
| (2) Personnel Department    | Erwin Schwenk     |  |
| (Kader Abteilung)           |                   |  |

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6. The planning section of INEX was in constant difficulties because it was required to furnish yearly plans on what the enterprise would perform in the following year. This was impossible since the work done by INEX depends on requests for bids, or on orders for projects, placed by foreign purchasers. The planning section could not foresee what interests would be shown and thus made one wrong estimate after another.

7. Neumann (fnu), technical director, is a member of the SED. He was formerly a Referent for Export and Sales in the Ministry for Heavy Machine Construction. His department prepares rough drafts of plans for plants based on the inquiries of possible purchasers. After these plans have been accepted by the customer, this department develops the final, complete plans and designs. At times, INEX engineers go to the country where the installation is to be built in order to determine the geographic conditions which must be considered.

8. Subordinate to Neumann is Franz Pech, who does not belong to the SED. Pech supervises the manufacture of the parts of the installations which are to be exported and is responsible for the erection of the installation in the foreign country.

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9. The production division under Pech is subdivided into sections (Brigaden). Engineers are assigned to a section according to the type of technical knowledge required to design and build a particular installation.

- a. One section is responsible for the design and manufacture of power plants; its members, for the most part, were taken from the Bergmann-Borsig plant.

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- d. A fourth section is working on the DCC project for Communist China. This project is described as a complete combine for the over-all manufacture of telecommunication needs: radios and radio parts, from the smallest screws to transmitting tubes, antennas, and stations.

10. The principal function of the translation section is to translate requests for information or tenders sent by potential foreign purchasers requesting DME Invest-Export to submit preliminary designs for, and costs of, industrial installations. Telegrams are also occasionally translated. The major portion of outgoing correspondence to foreign countries is sublet to independent translating offices or else given to employees of the plant who prepare translations as a side line on their own time.
11. All financial matters are the responsibility of the commercial director. He collects all payments to the enterprise and pays all bills including the Konventional-straßen (fines for failure to deliver goods by the deadline dates).
12. The export fulfillment subsection is responsible for:
- a. making the actual contracts with DTA Invest-Export;
  - b. passing work orders to the production division;
  - c. ascertaining that delivery dates are met.

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13. VEB INEX at present is working on the following orders:

- a. Communist China: The DCC Project and an unspecified number of power plants. Value of the order is approximately 100,000,000 DME. Walter Spott, chief of the section (Brigade) for power plants (Kraftwerksanlagen), was in China as of 1 September 55 for technical discussions pertaining to the power plants.
- b.
- c. Poland: Power plants, value 10,000,000 DME. These orders are a continuation of orders given to the predecessor of INEX, the Central Planning Office (ZPS).
- d. Hungary: Power plants, value 15,000,000 DME. These orders also were given originally to ZPS.
- e.
- f. Soviet Union: An old order for 30 power plants is on hand, value - 30,000,000 DME. All parts are ready for delivery, but Soviet officials refuse to accept delivery because of objections to the quality of the working gears and drive mechanism (Getriebe). INEX is being charged with 1,000,000 DME in fines for failure to observe delivery dates.

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